# **EVERGREEN INDUSTRIES**

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# **FUND-RAISER PRICE LIST - 2007**

## **DECORATED BALSAM WREATHS**

MINIMUM OVERALL	BALSAM ITEM#10			BALSAM/PINE ITEM #25		
DIAMETER INCHES	3 WHITE-TIPPED PLASTIC BOW	PINE CONES/BERRIES VELVET BOW**	3 WHITE-TIPPED PLASTIC BOW	PINE CONES/BERRIES VELVET BOW**		
18 •	\$ 8.67	\$ 9.40	\$ 9.37	\$ 10.03		
22	8.84	9.54	9.53	10.25		
25 MOST POPULAR	SIZE 9.06	9.65 MOST POPUL	ARSELLER 9.72	10.39		
28	9.89	10.59	10.59	11.31		
30	11.43	12.17	12.17	12.83		
36 *	15.90	17.23	17.03	18.46		
42 *	22.71	24.58	23.91	25.76		
48 * Dbl. Ring	28.27	30.13	29.24	31.10		
60 * Dbl. Ring	50.03	53.02	52.12	55.11		
72 * Dbl. Ring	60.27	63.24	62.97	66.37		
84 * Dbl. Ring	67.74	70.75	69.89	72.88		

#### OPTIONAL PLASTIC BAGS FOR WREATHS

OUR BAGS COMEALREADY SEALED ON YOUR WREATH FOR A FRESHIER PRODUCT, LONGER STORAGE AND NEEDLE CONTAINMENT IN BAGS!

ONLY IN 18" - 22" - 25" SIZES.

Your Cost \$ .30

#### **OPTIONAL BUTTON BOWS**

OFFER YOUR CUSTOMERS THE FINEST QUALITY BOWCUSTOMIZED WITH LARGE LOOP IN CENTER OF BOW. AVAILABLE IN BOTH VELVET AND PLASTIC. SIZES 18" THRU 30". VERY ELEGANT!

Your Cost \$ .20

#### NOTE:

- \* DECORATIONS INCLUDE 5 CONES AND LARGE WIDTH 6-LOOP BOW RIBBON IS 4" WIDE.
- \*\* ALL VELVET BOWS ARE SHIPPED OFF WREATHS TO KEEP THEM FROM BEING CRUSHED. THEY ARE VERY EASY TO INSTALL WITH AN ATTACHED WIRE. TAKES ABOUT 15 SECONDS EACH.

## **EVERGREEN GARLAND**

ITEM#	Street or the state of the state of	15 FT. COIL	25 FT. COIL	50 FT. COIL	100 FT. COIL
26	PLAIN BALSAM GARLAND	\$10.17	\$14.76	\$28.95	\$56.75
27	BALSAM-PINE GARLAND	12.02	18.56	36.06	71.41

### INDIVIDUALLY PACKAGED VELVET BOWS

FOR USE ALONG WITH GARLAND SALES AS OPTION. \$1,50

# HOLIDAY CENTERPIECE

ITEM #60 \$13.17 SOLD IN BOXES OF 6 INCLUDES MAGIC-PULL-BOW

## HOLIDAY CANE

ITEM #61 \$14.30 SOLD IN LOTS OF 5 INCLUDES VELVET BOW

# HOLIDAY CROSS

ITEM #62 \$15.22 SOLD IN LOTS OF 5 INCLUDES VELVET BOW

#### MAIL BOX SWAG

ITEM #63 \$13.17 SOLD IN BOXES OF 6 INCLUDES RED MAGIC-PULL-BOW

## MIXED BALSAM SWAGS

\$7.86 VELVET BOW \$7.59 PLASTIC BOW All swags come packaged individually in plastic bag - Bows on

## INDIVIDUALLY BOXED & SHIPPED WREATH

22"-24" OD BALSAM WREATH WITH VELVET DECORATOR BOW — 3 SETS CONES AND HOLLY BERRIES

We UPS anywhere in contiguous 48 states to your customers — See literature for details Includes plastic bag, box, UPS and card

Your Cost \$21.50

PLEASE SEE REVERSE SIDE FOR INFORMATION ON PAYMENT, FREIGHT & PACKAGING

## FREIGHT COSTS

ALL MATERIAL IS F.O.B., INVER GROVE HGTS, MN. WE CAN SHIP TO YOU USING THE RATE NOTED BELOW FOR YOUR DESTINATION STATE OR YOU CAN MAKE ARRANGEMENTS TO PICK-UP YOURSELF. ALSO, MANY GROUPS HAVE ACCESS TO SOMEONE IN THE TRUCKING INDUSTRY AND PREFER TO LINE UP THEIR OWN CARRIERS. WE ARE HAPPY TO COOPERATE, JUST TELL US THE DAY THEY WILL ARRIVE.

#### FREIGHT CHARGES AS PERCENT OF MATERIAL ORDERED

YOUR MATERIAL INVOICE COSTS

	DESTINATION	LESS THAN	\$3,000	\$5,000	\$7,000
	STATE	\$3,000	to 4,999	to 6,999	& UP
-	MINNESOTA	FREE	FREE	FREE	FREE
	THE DAKOTAS - NE	21%	20%	19%	18%
	IN, OH, MO,KS,MI	22%	21%	20%	19%
	IOWA,WI	20%	19%	18%	17%
	ILLINOIS-				
	North of US 80	19%	18%	17%	16%
	South of US 80	22%	21%	20%	19%
	CA, FL, OR, WA	26%	25%	24%	23%
	ALL OTHERS	23%	22%	21%	20%

NOTE: MINIMUM SHIPPING CHARGE IS \$95.00

NOTE: WE PREFER TO QUOTE YOUR DELIVERY COST AS A PERCENTAGE OF INVOICE SO YOU KNOW EXACTLY WHAT YOUR DELIVERED PRICE WILL BE. OUR GOAL IS TO PROVIDE YOU WITH THE LOWEST POSSIBLE FREIGHT CHARGES AVAILABLE! WE FEEL THIS METHOD OF CHARGING DELIVERY COSTS IS THE MOST REASONABLE AND LEAST EXPENSIVE FOR YOU. VAGUE QUOTES FROM OTHER MANUFACTURERS WILL ALMOST ALWAYS BE INACCURATE AND LESS THAN YOU WILL BE CHARGED!

## **PACKAGING**

#### WE DO NOT CHARGE FOR PACKING YOUR MATERIAL!

ALL OUR MATERIAL IS PACKAGED TO ARRIVE IN THE FRESHIEST POSSIBLE CONDITION AT NO EXTRA COST TO YOUR GROUP. NO HIDDEN OR EXTRA PACKING CHARGES. YOUR ORDER WILL ARRIVE IN BOXES OR PLASTIC PACKAGING TO MINIMIZE DAMAGE FROM SHIPPING & HANDLING. ANOTHER SERVICE FROM EVERGREEN TO GUARANTEE YOUR COMPLETE SATISFACTION! VELVET BOWS WILL BE SHIPPED SEPARATELY IN BOXES TO PREVENT CRUSHING; THEY ARE EASILY ATTACHED TO YOUR WREATHS BY YOU OR YOUR CUSTOMERS.

## STORAGE PRIOR TO SHIPMENT

TO INSURE THE FRESHEST AND FINEST NATURAL CHRISTMAS DECORATIONS, YOUR ORDER WILL BE STORED IN A REFRIGERATED WAREHOUSE, UNDER OPTIMUM CONDITIONS OF HUMIDITY AND TEMPERATURE, PRIOR TO YOUR DELIVERY. THIS WILL GUARANTEE YOU AND YOUR CUSTOMERS THE ULTIMATE IN FRAGRANCE, BEAUTY AND SATISFACTION!

## PAYMENT OF YOUR INVOICE

ALL LEGITIMATE FUND-RAISING ORGANIZATIONS ARE EXTENDED FULL CREDIT ON THEIR PURCHASES FROM US. WE ASK THAT PAYMENT BE MADE WITHIN 30 DAYS AFTER DELIVERY. NO DOWN PAYMENT IS REQUIRED!

ALL CREDITS MUST BE APPROVED BY OUR OFFICE. ADJUSTMENTS FOR SHORTAGES, DAMAGED OR UNDELIVERED MATERIAL MUST BE REPORTED WITHIN 10 DAYS OF DELIVERY TO RECEIVE CREDIT ON YOUR INVOICE.

NO CREDIT GIVEN BEYOND THE COST OF PRODUCT AND FREIGHT CHARGES.

## - TO OUR CUSTOMERS -

Evergreen Industries attempts to provide the highest quality natural evergreen products manufactured. Purchasing direct from us can assure you the lowest costs available. Prompt shipment gives you the best service in the trade today. Call us if you have a question. FREE samples can be provided for your evaluation.

TOLL FREE 1-800-284-3048